

**MASHAV - Israel's Agency for International  
Development Cooperation**



**Regional Seminar:  
Greece and Cyprus**

**Innovative Entrepreneurship:  
Early Stage Startups**



**November 10<sup>th</sup> – 19<sup>th</sup> , 2019**



**The Golda Meir Mashav "Carmel"  
International Training Center  
(MCTC)**



## About the Course

As part of the growing regional cooperation between Israel-Cyprus and Greece and acknowledging the great importance of cooperation in the field of innovation; high technology and entrepreneurship – we are happy to initiate this course on the topic of- Innovative Entrepreneurship: Early stage startups.

### Background

With a population of about 8 million, Israel has over 6,000 start-ups, and 1,000 new start-ups are launched every year. Being the “Startup Nation”, it is only natural to address the issue of innovations for startups and expose participants to the uniqueness of Israel’s entrepreneurial ecosystem which includes over 100 accelerators. Israel as a leader in the entrepreneurial world, combines innovation with technology, education, academia and is comprised of various populations: men, women, youth, children, veteran Israelis, newcomers, minority groups and more.

Breaking down the name start up nation you will find government policies, spirit of entrepreneurship, a culture of diversity and an educated entrepreneurial community.

Israel has the proven capacity to turn ideas into innovative products and services and has many different accelerators which have been created to support entrepreneurs in their startup ventures. It is within this framework that the present seminar is offered. In Israel’s ecosystem you will find cooperation between private & public sectors, government programs with early stage initiatives, technological aspects transforming social issues into solutions and many more.

### Aims

This seminar will provide participants with skills and knowledge in their early stage startups, with the knowledge on what are the elements for building a platform that supports entrepreneurs.

This seminar will give practical tools on how to develop their early stage startups for success and building a community.

Training Modules are;

- ✓ Supporting Start-ups in paving a way to success
- ✓ Introduction to Business Strategies
- ✓ Ecosystem and community development (building a network of partners and investors)
- ✓ Site visits to accelerators and Incubators

### Main Subjects

Main subjects of the course will include:

- Business models, eco-system analysis.
- Pitching and fund raising workshops
- Interpersonal Communication, Image and Self-Presentation
- Investor’s/ Evaluator’s point of view
- The Ecosystem - Support Frameworks for Entrepreneurs

## Application

### Application Requirements

The Course is designed for women and men alike, focusing mainly on entrepreneurs and early stage start up owners. A special Consideration will be given to private sector support systems for entrepreneurs and NGOs dealing with small business support and development of entrepreneurs in their communities. Candidates should hold an academic degree in related disciplines, and have at least three years of professional work experience in related fields. **A full command of English is required.**

### Application forms

Application forms and other information may be obtained at the nearest Israeli mission or at MASHAV's website: <http://mfa.gov.il/MFA/mashav/Courses/Pages/default.aspx>

Completed application forms, including the medical form, should be sent to the relevant Israeli mission in the respective country no later than **September 6<sup>th</sup>, 2019.**

One additional copy of the application must be sent to:

Ms. Rana Nahhas Suidan at MCTC: rana@mctc.org.il

## General Information

### Financial arrangements:

1. Tuition and accommodation will be covered by the Ministry of Foreign Affairs
2. Flight tickets will be paid by the participants

\*The course will be held at Dan Panorama Hotel, in Haifa. **Participants will be accommodated in double rooms (two participants per room).**

### Arrival and Departure

Arrival date:	10.11.19
<b>Opening date:</b>	<b>11.11.19</b>
<b>Closing date:</b>	<b>19.11.19</b>
Departure date:	19.11.19 afternoon

Participants should arrive at the Dan Panorama hotel in Haifa on the arrival date, and leave the hotel on the departure date. Early arrivals/late departures if required, must be arranged by the participants themselves, directly with the hotel, and must be paid for by the participant him/herself.

### Health Services

Medical insurance covers medical services and hospitalization in case of emergency. It does not cover the treatment of chronic or serious diseases, specific medications taken by the participant on a regular basis, dental care and eyeglasses. Health authorities recommend that visitors to Israel make sure they have been inoculated against tetanus in the last ten years. Subject to the full binding policy conditions. Participants are responsible for all other expenses.

## **About MASHAV**

MASHAV – Israel’s Agency for International Development Cooperation is dedicated to providing developing countries with the best of Israel’s experience in development and planning. As a member of the family of nations, The State of Israel is committed to fulfilling its responsibility to contribute to the fight against poverty and to the global efforts to achieve sustainable development. MASHAV, representing Israel and its people, focuses its efforts on capacity building, sharing relevant expertise accumulated during Israel’s own development experience to empower governments, communities and individuals to improve their own lives.

MASHAV’s approach is to ensure social, economic and environmental sustainable development, and is taking active part in the international community’s process of shaping the Post-2015 Agenda, to define the new set of the global Sustainable Development Goals (SDGs).

MASHAV’s activities focus primarily on areas in which Israel has a competitive advantage, including agriculture and rural development; water resources management; entrepreneurship and innovation; community development; medicine and public health, empowerment of women and education. Professional programs are based on a “train the trainers” approach to institutional and human capacity building, and are conducted both in Israel and abroad. Project development is supported by the seconding of short and long-term experts, as well as on-site interventions. Since its establishment, MASHAV has promoted the centrality of human resource enrichment and institutional capacity building in the development process – an approach which has attained global consensus.

[www.mashav.mfa.gov.il](http://www.mashav.mfa.gov.il)

[www.facebook.com/MASHAVisrael](https://www.facebook.com/MASHAVisrael)

## **About The Golda Meir Mashav "Carmel" International Training Center**

The Golda Meir Mashav “Carmel” International Training Center (MCTC) was founded by Golda Meir in Haifa in 1961. MCTC was the first of its kind in the domain of women’s empowerment and since its inception has had a profound influence on both individuals and the policy arena. MCTC endeavors to provide professional women and men from developing countries and transitional societies with the necessary tools for women’s empowerment. It aims to enable women to contribute to the socio-economic development processes of their communities and consequently advance their status. To this end, MCTC conducts training activities, both in Israel and overseas, to advance women’s participation in public life.

To date, over the 60 years of MCTC’s existence, over 25,000 women and men from over 140 countries have benefited from hundreds of training activities. Today, many of them hold key positions at the local or national level, or within United Nations development agencies.

### **For further information, please contact:**

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